	VENDOR	CONTACT NAME	TITLE	CONTACT PHONE	CONTACT EMAIL
	Dell Marketing LP	Barry Warriner	Inside Account Manager	512-513-9332	barry_warriner@dell.com
	Dell Marketing LP	Chris Harper	Inside Sales Manager	512-728-7176	chris_harper@dell.com
	Dell Marketing LP	Thomas Carroll	Outside Regional Sales Director	518-894-2119	thomas_carroll@dell.com

VOLUME DISCOUNTS

Dell is not offering an additional volume discount as Dell believes that we have provided the best pricing option as part of this BAFO.

All quotes must to include promotional tracking sku #468-3961 for reporting purposes as well as the comment "qte expires 06-30-15".

Min Qty	Model Number	Part Number	Description	Additional Information	NYS Contract Price (PT64100)	SUNY Big Buy Purchase Price	Referencing Quote #	Notes:
N/A	Dell M1000e Blade Chassis	223-3244	Redundant CMC, iKVM, Redundant Ethernet Pass-thru Modules, 6 Power Supplies, 5-Year ProSupport Mission Critical (7x24x4 hour)	*Fabric A: Must be ethernet pass-thrus or ethernet switches Fabric B: Can be additional ethernet pass-thrus or switches, fiber channel pass-thrus or switches, or InfiniBand switches Fabric C: Can be additional ethernet pass-thrus or switches, fiber channel pass-thrus or switches, or InfiniBand switches*	$ 13,639.66	$ 7,147.00	704190785	
N/A	Dell PowerVault MD1200	224-7198	Disk Storage Enclosure with 12x300GB 15k SAS HDs, 5-Year ProSupport Mission Critical (7x24x4 hour)	*This MD1200 bundle can be customized to include additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 14,406.12	$ 6,971.71	704191920	
N/A	Dell PowerVault MD3200I	224-8206	Disk Storage Enclosure with 12x1TB iSCSI HDs, 5-Year ProSupport Mission Critical (7x24x4 hour)	*This MD3200i bundle can be customized to include additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 18,290.81	$ 10,667.28	704192638	
N/A	Compellent SC4020 Storage (24x 1tb)	210-ACRR	SC4020 10Gb iSCSI - 4ports (6pack drives), 24x Dell 1 TB SAS, 6Gb, 2.5",7.2 , HDs, IO,10Gb iSCSI,4X SFP+ Optical Adaptor SW, Storage Center OS Core Base License, Installation and Implementation, up to 2 hosts 3 yr 24x7 Support Center w/ Priority On-Site (4 hour) support	*This Compellent storage array can be customized to include additional options including upgraded warranty offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 41,746.99	$ 17,401.20	704193679	
N/A	Compellent SC4020 Storage (24x 300gb)	210-ACRR	SC4020 10Gb iSCSI - 4ports (6pack drives), 24x Dell 300GB, SAS, 6Gb, 2.5", 15K, HDs, IO,10Gb iSCSI,4X SFP+ Optical Adaptor, SW, Storage Center OS Core Base License, Installation and Implementatio, up to 2 hosts 3 yr 24x7 Support Center w/ Priority On-Site (4 hour) support	*This Compellent storage array can be customized to include additional options including upgraded warranty offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 47,626.99	$ 19,801.26	704438696	
N/A	Dell M630 Blade Server w/16gb memory	210-ACXR	Dual 6-core E5-2630v3 2.4GHz, 16GB RAM, 2x146GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 6,088.46	$ 4,282.66	704215213	New product offering.
N/A	Dell M630 Blade Server w/32gb memory	210-ACXR	Dual 6-core E5-2630v3 2.4GHz, 32GB RAM, 2x146GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 6,303.84	$ 4,586.89	704337819	New product offering.
N/A	Dell M630 Blade Server w/64gb memory	210-ACXR	Dual 6-core E5-2630v3 2.4GHz, 64GB RAM, 2x146GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 6,882.34	$ 4,586.89	704217392	New product offering.
N/A	Dell M630 Blade Server w/256gb memory	210-ACXR	Dual 6-core E5-2630v3 2.4GHz, 256GB RAM, 2x146GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 12,193.86	$ 6,750.49	704216925	New product offering.
N/A	Dell M630 Blade Server w/384gb memory	210-ACXR	Dual 6-core E5-2630v3 2.4GHz, 384GB RAM, 2x146GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 14,798.52	$ 8,172.61	704794389	New product offering.
N/A	Dell M820 w/16gb memory	225-3475	Dual E5-4610 2.4GHz, 16GB RAM, 4x146GB 15k SAS HDs, RAID 5, Redundant Power Supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 13,560.57	$ 6,996.12	704439692	
N/A	Dell M820 w/32gb memory	225-3475	Dual E5-4610 2.4GHz, 32GB RAM, 4x146GB 15k SAS HDs, RAID 5, Redundant Power Supplies, DRAC, 5-year Pro-Support Mission Critical (7x24x4 hour)	*This M820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 13,775.95	$ 7,243.66	704439433	

	Product	SKU	Description	Note	Price	Price	Number	Comment
N/A	Dell M820 w/64gb memory	210-ACMC	Dual E5-4610 2.4GHz, 64GB RAM, 4x146GB 15k SAS HDs, RAID 5, Redundant Power Supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 14,354.45	$ 8,017.67	704229181	
N/A	Dell M820 w/256gb memory	210-ACMC	Quad E5-4640 2.4GHz 5-Core, 256GB RAM, 4x146GB 15k SAS HDs, RAID 5, Redundant Power Supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 27,346.67	$ 15,988.00	704446026	
N/A	Dell M820 w/512gb memory	210-ACMC	Quad E5-4640 2.4GHz 5-Core, 512GB RAM, 4x146GB 15k SAS HDs, RAID 5, Redundant Power Supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This M820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 31,443.72	$ 19,308.11	704794963	New product offering.
N/A	Dell R530 12g 2 socket server w/16gb memory	210-ADLM	Dual 6core E5 2630v3 2.4GHZ, 16GB RAM, 6x2TB 7.2k HDs, RAID 5, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R530 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 10,282.04	$ 4,930.65	704245354	New product offering.
N/A	Dell R530 12g 2 socket server w/32gb memory	210-ADLM	Dual 6core E5 2630v3 2.4GHZ, 32GB RAM, 6x2TB 7.2k HDs, RAID 5, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R530 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 10,497.42	$ 5,059.35	704245357	New product offering.
N/A	Dell R530 12g 2 socket server w/64gb memory	210-ADLM	Dual 6core E5 2630v3 2.4GHZ, 64GB RAM, 6x2TB 7.2k HDs, RAID 5, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R530 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 11,075.92	$ 5,405.85	704246027	New product offering.
N/A	Dell R630 13g 2-Socket 1U Rack Server w/16gb memory	210-ACXS	Dual 6-core E5-2630v3 2.4GHz, 16GB RAM, 2x300GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 11,018.91	$ 5,662.55	704441044	New product offering.
N/A	Dell R630 13g 2-Socket 1U Rack Server w/32gb memory	210-ACXS	Dual 6-core E5-2630v3 2.4GHz, 32GB RAM, 2x300GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 11,243.19	$ 6,130.53	704441417	New product offering.
N/A	Dell R630 13g 2-Socket 1U Rack Server w/64gb memory	210-ACXS	Dual 6-core E5-2630v3 2.4GHz, 64GB RAM, 2x300GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R630 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 11,928.49	$ 6,190.47	704441660	New product offering.
N/A	Dell R730 13g 2-Socket 2U Rack Server w/16gb memory	210-ACXU	Dual 10-core E5-2630v3 2.4GHz, 16GB RAM, 2x300GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R730 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 12,038.81	$ 6,177.48	704442402	New product offering.
N/A	Dell R730 13g 2-Socket 2U Rack Server w/32gb memory	210-ACXU	Dual 10-core E5-2630v3 2.4GHz, 16GB RAM, 2x300GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R730 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 12,263.09	$ 6,750.52	704442511	New product offering.
N/A	Dell R730 13g 2-Socket 2U Rack Server w/64gb memory	210-ACXU	Dual 10-core E5-2630v3 2.4GHz, 16GB RAM, 2x300GB 15k SAS HDs, RAID 1, redundant power supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R730 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 12,948.39	$ 6,705.50	704442610	New product offering.
N/A	Dell PE R820 12g 4-socket Rack Server w/16gb memory	210-ACNU	Dual Quad-core E5-4620 2.2GHz, 16GB RAM, 6x146GB 15k SAS HDs, RAID 5, Redundant Power Supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 26,773.53	$ 15,324.09	704340051	
N/A	Dell PE R820 12g 4-socket Rack Server w/32gb memory	210-ACNU	Dual Quad-core E5-4620 2.2GHz, 32GB RAM, 6x146GB 15k SAS HDs, PERC 6, Redundant Power Supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 27,093.93	$ 15,601.88	704340338	
N/A	Dell PE R820 12g 4-socket Rack Server w/64gb memory	210-ACNU	Dual Quad-core E5-4620 2.2GHz, 64GB RAM, 6x146GB 15k SAS HDs, PERC 6, Redundant Power Supplies, DRAC, 5-year ProSupport Mission Critical (7x24x4 hour)	*This R820 bundle can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 27,524.69	$ 16,146.05	704340617	
N/A	Dell VRTX all in one, chassis, servers, network, and storage rack mount	225-4380 x1 210-ABBR x2 210-ABBR x2 A6930838 x1	VRTX 5U blade storage chassis. 4 M520 x4 dual 2430 proc, 64gb memory server, , storage 10 1tb drives, and 5x900gb 10k HDs, 1TB network, 5-year ProSupport Mission Critical (7x24x4 hour)	*This VRTX can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 52,213.09	$ 27,350.44	704341072	

N/A	Dell FX2/FC630 2U hybrid rack based appliance w/16gb memory	210-ABUX x1 210-ACWK x2	FX 2U hybrid rack based appliance. Dual Intel Xeon E5-2630v3 2.4ghz, 16gb RAM, 2x300gb 10k SAS HDs, RAID 1, 5-year ProSupport Mission Critical (7x24x4 hour) [per FC630]	*This FX appliance can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 16,563.63	$ 11,559.33	704498300	New product offering.
N/A	Dell FX2/FC630 2U hybrid rack based appliance w/32gb memory	210-ABUX x1 210-ACWK x2	FX 2U hybrid rack based appliance. Dual Intel Xeon E5-2630v3 2.4ghz, 32gb RAM, 2x300gb 10k SAS HDs, RAID 1, 5-year ProSupport Mission Critical (7x24x4 hour) [per FC630]	*This FX appliance can be customized to include faster processors, additional memory and additional hard drive offerings. Please contact your Sales Rep for a customized quote based off this promotional pricing.*	$ 19,683.66	$ 11,948.19	704499531	New product offering.
N/A	Dell XC for VDI 13g appliance Nutanix	225-2499 x1 225-2477 x1 225-4081 x1 210-AEIH x3	The Dell XC for VDI 13g appliance will be available with a choice of Microsoft® Hyper-V® or VMware® ESXi® hypervisors. Dual Processors, 256 GB of RAM, Solid State and NL SAS storage and supports VMware View PCoIP and RDP. 3-year ProSupport NBD warranty.	*3-yr ProSupport upgrade (included) 5-yr ProSupport upgrade (+$1755)*	$ 323,546.87	$ 192,563.14	704445124	New product offering.