80 State Street
Albany, NY 12207

March 21, 2014

Mr. Glenn Massey
The State University of New York
Office of Business Operations and Procurement,S113
State University Plaza - 353 Broadway
Albany, New York 12246

Dear Mr. Massey

IBM is pleased to provide you the following quotation for Power Server bundles for the SUNY Educational Enterprise Purchases (EEP) Program.

IBM is offering several server bundles at prices lower than NYS OGS or academic pricing. The goal of this offering is to put server options at pricing within reach of SUNY schools. As such, emphasis was placed on Scale-Out Power servers which can run AIX or Linux operating systems and are the lowest-cost Power servers.

IBM's product offerings are vast and configuration dependent, so there is a narrow subset offered in response to this EEP, but if a school finds a bundle on this list it is IBM's intention to offer any additional components or alternative configurations below NYS OGS pricing as well – however, pricing on those additional items or alternative configurations will have to be negotiated.

These proposed bundles will work as is and will not require additional IBM components to be functional.

These prices compare to NYS Contract PT63994.

These prices are valid to SUNY members through June 30, 2014.

MinQty	Model#	Description	NYS Contract Price	SUNY EPP Purchase Price	Quote Id #
1	P710	Power server 1 Socket, 1x4 Core 3.6 GHZ POWER7+, 8GB MEM DIMM 1066 MHZ 2GB DDR3, 146GB 15K RPM SFF SAS DISK	$7,054.90	$6,597.30	1409200
1	P720	Power server 1 Socket, 1x4 Core 3.6 GHZ POWER7+, 8GB 2X4GB MEMORY DIMMS 1066, 146GB 15K RPM SFF SAS DISK	$9,432.62	$9,152.15	1409207
1	P730	Power server 2 Socket, 1x4 CORE 4.3 GHZ POWER7 PROC , 32GB 2X16GB MEMORY DIMMS 1066, 2 x146GB 15K RPM SFF SAS DISK	$12,728.70	$12,359.30	1409175
1	P740	Power server 2 Socket, 1x6COR4.2 GHZ POWER7+ PROC , 8GB 2X4GB MEMORY DIMMS 1066, 146GB 15K RPM SFF SAS DISK	$24,628.55	$22,113.24	1409215

We would like to host a Webinar to talk about the products and will forward you the information.

IBM is eager to participate in this special progarm with SUNY and help SUNY deliver quality education to students in NYS.

Thank you for the opportunity to participate.

Sincerely,

Michele L. Richens

Michele L. Richens
Power Scale Out ISV Sales Specialist, IBM Corporation
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MICHELE L. RICHENS

Power Scale Out ISV Sales Specialist

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IBM Quote: SUNY 8231-E2D Server 4
Quote ID: 1409175
Provided To: STATE UNIVERSITY OF NEW YORK

This offer is valid through June 30, 2014

Please include CRAD (Customer Requested Arrival Date) in all Purchase Orders

Machine / Feature	Description	Qty	Discounted Price
5313-HPO	POWER SOFTWARE HIPO	1	-
0590	HW ROUTING CODE 8231 E2D	1	-
2270	RHEL6 FOR POWER	1	-
5000	PRELOAD	1	-
5924	ENGLISH	1	-
9209	HW NOT RACK INTEGRATED	1	-
	5313-HPO Total		**-**
8231-E2D	POWER 730	1	833.40
0266	LINUX PARTITION SPECIFY	1	-
1886	146GB 15K SFF SAS DD AIX LNX	2	896.40
2147	PRIMARY OS - LINUX	1	-
3930	SYSTEM SERIAL PORT CONVERTER C	1	12.60
4650	RACK INDICATOR- NOT FACTORY IN	1	-
5000	SOFTWARE PRELOAD REQUIRED	1	-
5227	POWERVM STANDARD EDITION	8	-
5260	PCIE2 LP 4-PORT 1GBE ADAPTR	1	270.90
5532	SYSTEM PWR SUP1925W	2	720.00
5771	SATA SLIMLINE DVD RAM DRIVE	1	269.10
6671	POWER CORD 2.7M (9-FOOT), DRAW	2	25.20
8143	LINUX SOFTWARE PREINSTALL	1	54.00
9300	LANGUAGE GROUP SPECIFY - US EN	1	-
9442	NEW RED HAT LICENSE CORE COUNT	8	-
EJ0E	STORAGE BACKPLANE 3 SFF DRI	1	752.40
EM4C	32GB 2X16GB MEM DIMMS 1066	1	1,530.00
EPCF	4 CORE 4.3 GHZ POWER7 PROC	2	1,170.00
EPDF	ONE PROCESSOR ACTIV FOR EPCF	4	1,854.00
EPEF	ONE ZERO PRICED ACT FOR EPCF	4	-
ESC5	S H A	1	277.20
	8231-E2D Total		**8,665.20**

5639-RHP	REDHAT ENTPRISE LNX FOR PWR	1	-
0406	2SKTS 15L 1YR ST SUB EXP	1	1,147.50
	5639-RHP Total		**1,147.50**

5692-A6P	SYSTEM PROGRAM ORDER	1	-
1100	MEDIA CHARGE	1	350.00
1404	VIRTUAL I/O SERVER EXPANSION P	1	-
2201	VIRTUAL I/O SERVER	1	-
3435	DVD-ROM	1	-
	5692-A6P Total		**350.00**

5692-LOP	SPO FOR LINUX ON POWER	1	-
1100	DVD MEDIA FEATURE CHARGE	1	50.00
2272	1YR STD SUB 15L ENU HARDCOPY	1	-
3435	DVD MEDIA	1	-
	5692-LOP Total		**50.00**

5765-PVS	POWERVM STANDARD EDITION	1	-
0001	PER PROCESSOR SMALL SYSTEM	8	1,657.60
	5765-PVS Total		**1,657.60**

5771-LNX	IBM OSS SUPP LINE FOR LINUX 1Y	1	-
1128	PER SERVER SW SUPPORT, 1 YEAR	1	444.00
	5771-LNX Total		**444.00**

5771-PVS	POWERVM STANDARD 1 YR SWMA	1	-
1215	PER PROC SM SYSTEM 1YR REG	8	414.40
	5771-PVS Total		**414.40**

Total Server Hardware	**8,665.20**
Total Software (including Maintenance)	**4,063.50**
Solution Total	**12,728.70**

MICHELE L. RICHENS

Power Scale Out ISV Sales Specialist

1-518-487-6183

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IBM Quote: SUNY TSAS-9GWUMG_710_3-6-14
Quote ID: 1409200
Provided To: STATE UNIVERSITY OF NEW YORK

This offer is valid through June30, 2014

Please include CRAD (Customer Requested Arrival Date) in all Purchase Orders

Machine / Feature	Description	Qty	Discounted Price
5313-HPO	POWER SOFTWARE HIPO	1	-
0600	HW ROUTING CODE 8268 E1D	1	-
0967	BASE OS	1	-
1071	OS SPECIFY CODE AIX 7.1	1	-
2199	OS SC AIX EXPRESS-VIOS PARTI	1	-
5000	PRELOAD	1	-
5924	ENGLISH	1	-
9209	HW NOT RACK INTEGRATED	1	-
	5313-HPO Total		**-**

8268-E1D	POWER 710 EXPRESS SERVER	1	544.00
0265	AIX PARTITION SPECIFY	1	-
1886	146GB 15K RPM SFF SAS DISK D	1	423.30
2146	PRIMARY OS AIX	1	-
3930	SYSTEM SERIAL PORT CONVERTER C	1	11.90
4650	NO FACTORY INTEGRATION IND	1	-
5000	SOFTWARE PRELOAD REQUIRED	1	-
5260	PCIE2 LP 4-PORT 1GBE ADAPTER	1	255.85
5532	SYSTEM PWR SUP -1925W	1	340.00
5771	SATA SLIMLINE DVD-RAM DRIVE	1	254.15
6671	PWR CRD 2.7M DRWR - PDU	1	11.90
9300	LANGUAGE GROUP SPEC US ENG	1	-
9440	NEW AIX LIC CORE COUNTER	4	-
EC21	POWERVM EE FOR SMALL SERVER	4	-
EJ0E	STORAGE BACKPLANE 3 SFF DRI	1	710.60
EM08	8GB MEM DIMM 1066 MHZ 2GB DDR3	1	543.15
EPCE	4 CORE 3.6 GHZ POWER7+ PROC MD	1	184.45
EPDE	ONE PROC ACTIV PROC FEAT EPCE	4	588.20
ESC5	S H A	1	261.80

	8268-E1D Total		**4,129.30**

5660-EXP	SW MAIN REG/RENEW 1 Y	1	-
1490	SM P7 WITH 1YR SWMA REG	4	-
	5660-EXP Total		**-**

5660-VCS	NEW MODEL DESCRIPTION	1	-
2090	PER PROC CORE - SM REG	4	-
2119	PER PROC CORE - SM 7X24	4	2.96
	5660-VCS Total		**2.96**

5692-A6P	SYSTEM PROGRAM ORDER	1	-
1101	MEDIA NO CHARGE	1	-
1404	VIRTUAL I/O SERVER EXPANSION P	1	-
2201	VIRTUAL I/O SERVER	1	-
2307	IBM POWERVP STANDARD EDIT	1	-
3435	DVD-ROM	1	-
3450	SATELLITE ELECTRONIC DELIVERY	1	-
	5692-A6P Total		**-**

5692-A6P	SYSTEM PROGRAM ORDER	1	-
1101	MEDIA NO CHARGE	1	-
2264	SYS DIRECTOR EXPRESS EDITION	1	-
2271	AIX EXP/STD ED V7.1 BASE	1	-
2272	AIX EXP/STD ED V7.1 U/D CD	1	-
2273	AIX EXP/STD ED V7.1 EX PACK	1	-
2306	POWERVC STANDARD EDITION	1	-
3435	DVD-ROM	1	-
3450	SATELLITE ELECTRONIC DELIVERY	1	-
	5692-A6P Total		**-**

5765-EXP	SYS DIRECT EXPR EDIT F POWER	1	-
0002	EXP SM P7 WITH 1 YR SWMA	4	100.00
	5765-EXP Total		**100.00**

5765-G97	IBM AIX EXPRESS EDITION	1	-
0002	PER PROC CORE SMALL P7	4	592.00
	5765-G97 Total		**592.00**

5765-PVD	POWERVM EE FOR SMALL SERVERS	1	-
0001	PER PROCESSOR SMALL SERVER	4	1,065.60
	5765-PVD Total		**1,065.60**

5765-VCS	NEW MODEL DESCRIPTION	1	-
0003	PER PROC CORE - SM	4	236.80
	5765-VCS Total		**236.80**

5771-G90	AIX EXPRESS EDITION SWMA 1 YR	1	-
1535	PER PROC CORE-SM REG P7	4	148.00
1536	PER PROC CORE-SM 7X24 P7	4	38.48
9000	1Y SWMA FOR AIX EXPRESS EDT	1	-
	5771-G90 Total		**186.48**

5771-PVD	SOFTWARE MEWA ODELI ESCRIPTION	1	-
1788	PER PRC SWMA 1Y REG 24X7	4	17.76
1789	PER PROC SWMA 1 Y REG	4	266.40
	5771-PVD Total		**284.16**

Total Server Hardware	**4,129.30**
Total Software (including Maintenance)	**2,468.00**
Solution Total	**6,597.30**

MICHELE L. RICHENS

Power Scale Out ISV Sales Specialist

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IBM Quote: SUNY TSAS-9GWUMG_740_3-6-14
Quote ID: 1409215
Provided To: STATE UNIVERSITY OF NEW YORK

This offer is valid through June 30, 2014

Please include CRAD (Customer Requested Arrival Date) in all Purchase Orders

Machine / Feature	Description	Qty	Discounted Price
5313-HPO	POWER SOFTWARE HIPO	1	-
0588	HW ROUTING CODE 8205 E6D	1	-
0967	BASE OS	1	-
1071	OS SPECIFY CODE AIX 7.1	1	-
5000	PRELOAD	1	-
5924	ENGLISH	1	-
9209	HW NOT RACK INTEGRATED	1	-
	5313-HPO Total		**-**
8205-E6D	POWER 740	1	705.84
0265	AIX PARTITION SPECIFY	1	-
1886	146GB 15K SFF SAS DD AIX LNX	1	406.37
2146	PRIMARY OS AIX	1	-
3930	SYSTEM SERIAL PORT CONVERTER C	1	11.42
4650	RACK INDICATOR NOT FACTORY IN	1	-
5000	SOFTWARE PRELOAD REQUIRED	1	-
5227	POWERVM STANDARD EDITION	6	-
5532	SYS AC PWR SUPP 1925 W	2	652.80
5618	STORAGE BACKPLANE 6 SFF BAY	1	651.98
5771	SATA SLIMLINE DVD RAM DRIVE	1	243.98
5899	PCIE2 4-PORT 1GBE ADAPTER	1	245.62
6458	POWER CABLE DRAWER TO P	2	22.85
7131	RACK MOUNT DRAWER BEZEL AND HA	1	81.60
7145	OEM RACK MOUNT DRAWER RAIL KIT	1	162.38
9300	LANGUAGE GROUP SPECIFY US EN	1	-
9440	NEW AIX LICENSE CORE COUNTER	6	-
EM08	8GB (2X4GB) MEMORY DIMMS 1066	1	521.42
EPCP	6COR4.2 GHZ POWER7+PROC MDL	1	2,856.00
EPDP	ONE PROC ACT PROCFEAT EPCP	6	9,547.20

ESC6	S H B	1	276.62
	8205-E6D Total		**16,386.08**

5660-EXP	SW MAIN REG/RENEW 1 Y	1	-
1490	SM P7 WITH 1YR SWMA REG	6	-
	5660-EXP Total		**-**

5660-PSE	POWERSC STD ED 1YR R	1	-
1731	PER PROC CORE ON SM REG	6	-
1732	PER PROC CORE ON SM 7X24	6	8.52
	5660-PSE Total		**8.52**

5660-SLE	POWERVP STD EDN 1YR REG REN	1	-
2111	PER PROC CORE - SM 7X24	6	5.76
2113	PER PROC CORE - SM REG	6	-
	5660-SLE Total		**5.76**

5660-VCX	NEW MODEL DESCRIPTION	1	-
2080	PER PROC SWMA 1Y REG	6	-
2114	PER PROC SWMA 1YR 7X24	6	5.76
	5660-VCX Total		**5.76**

5692-A6P	SYSTEM PROGRAM ORDER	1	-
1101	MEDIA NO CHARGE	1	-
1404	VIRTUAL I/O SERVER EXPANSION P	1	-
2201	VIRTUAL I/O SERVER	1	-
3435	DVD-ROM	1	-
3450	SATELLITE ELECTRONIC DELIVERY	1	-
	5692-A6P Total		**-**

5692-A6P	SYSTEM PROGRAM ORDER	1	-
1101	MEDIA NO CHARGE	1	-
2264	SYS DIRECTOR EXPRESS EDITION	1	-
2271	AIX EXP/STD ED V7.1 BASE	1	-
2272	AIX EXP/STD ED V7.1 U/D CD	1	-
2273	AIX EXP/STD ED V7.1 EX PACK	1	-
2283	IBM POWERSC STANDARD EDITION	1	-
2305	POWERVC EXPRESS EDITION	1	-
2307	IBM POWERVP STANDARD EDIT	1	-
3435	DVD-ROM	1	-
3450	SATELLITE ELECTRONIC DELIVERY	1	-
	5692-A6P Total		**-**

5765-EXP	SYS DIRECT EXPR EDIT F POWER	1	-
0002	EXP SM P7 WITH 1 YR SWMA	6	144.00
	5765-EXP Total		**144.00**

5765-G98	IBM AIX STANDARD EDITION	1	-
0008	PER PROC CORE ON SMALL P7	6	2,131.20
	5765-G98 Total		**2,131.20**

5765-PSE	IBM POWERSC STANDARD	1	-
0001	PER PROCESSOR - SM	6	532.80
	5765-PSE Total		**532.80**

5765-PVS	POWERVM STANDARD EDITION	1	-
0001	PER PROCESSOR SMALL SYSTEM	6	1,257.98
	5765-PVS Total		**1,257.98**

5765-SLE	POWERVP STANDARD EDITION V1	1	-
0006	PER PROCESSOR CORE - SMALL	6	288.00
	5765-SLE Total		**288.00**

5765-VCX	NEW MODEL DESCRIPTION	1	-
0002	PER PROC CORE - SM	6	172.80
	5765-VCX Total		**172.80**

5771-PVS	POWERVM STANDARD 1 YR SWMA	1	-
1215	PER PROC SM SYSTEM 1YR REG	6	403.20
1217	PER PROC SM SYS 1YR 7X24	6	103.68
	5771-PVS Total		**506.88**

5771-SWM	SW MAINTENANCE FOR AIX, 1 YEAR	1	-
1508	PER PROC SM P7 1 YR REG	6	532.80
1509	PER PROC SM P7 1 YR 7X24	6	140.66
9000	1 YEAR SWMA FOR AIX	1	-
	5771-SWM Total		**673.46**

Total Server Hardware	**16,386.08**
Total Software (including Maintenance)	**5,727.16**
Solution Total	**22,113.24**